IT Asset Disposition Trends and Best Practices January 2016

This second annual benchmarking report provides information and research on security, environmental, and financial issues related to IT Asset Disposition (ITAD). It also includes an overview of the NIST Media Sanitization Guidelines and illustrates best practices in data destruction for a wide variety of storage media.

This report was built from data Cascade compiled through (1) a December 2015 customer survey, (2) an evaluation of more than 200,000 assets processed by Cascade in the past twelve months, and (3) a review of related industry research.

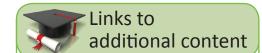
The ITAD industry is expected to confront serious obstacles in 2016. Diminished recycling scrap values, increased regulatory scrutiny, and pressures to reduce costs all threaten the ability for processors to operate successfully.

Despite these challenges, Cascade was able to demonstrate a **savings of 27.4%** in net costs for its clients last year. This accomplishment was due to more aggressive repair and refurbishment activities, which generated greater resale revenues. In addition, Cascade collaborated with clients on smart cost containment programs.

This report presents information and insights gained from research and experience to help more organizations reduce their ITAD costs while ensuring their security and environmental interests are protected.

This is just the cover of the eight page interactive report. To download the full report, go to

www.cascade-assets.com/2016report



Throughout this report, look for the "graduation cap" to continue your education and learn more about the topic being discussed. The on-line version of this report includes clickable links to additional research and more in depth analysis. You can also access free templates, tools, and calculators to help you make the most of your ITAD program. The electronic report is posted at:

www.cascade-assets.com/2016report

A report prepared by

Cascade Asset Management

